



### Upcoming Luncheon:

April 23<sup>rd</sup>, 11:30a.m.





#### LOCATION:

MCRD Bay View Club

#### TOPIC:

Excel Tips & Tricks, from Teksouth

#### Highlights in this Issue:

-  LUNCHEON NEWS
-  NEWS FROM NATIONAL
-  CDFM TRAINING
-  IMPORTANT LINKS

## FROM THE PRESIDENT:

Fellow ASMC members,

Although **National PDI registration is now open**, the Military Services, Defense Agencies, US Coast Guard and other organizations are still determining the level of support they plan to fund for the ASMC National PDI this year. Hopefully the Services will complete their determinations of level of support in the next couple of weeks and provide guidance through channels to the field. I know several local commands have received guidance to hold off on any pre-determinations at local installation level, pending potential guidance from Service HQ and not register or obligate DON funds until authorization is given by SECNAV. Use of government funds requires conference approval and **DON has not decided the level of participation at this event**. Additional guidance, including management of attendance quotas, will be provided upon receipt of SECNAV decision. If at the installation level, some organizations have determined they will not provide any funding for the PDI, it is possible they could reconsider once information or guidance from the Services is disseminated. The latest information from National is they expect to conduct the National PDI – although the level of participation is not yet clear. So hang in there, as we see what develops at Service HQ levels.

 Ken Suazo, CDFM



# Happy St. Patrick's Day

2013 FIVE STAR CHAPTER





### CDFM DCO TRAINING:

REMINDER - CDFM preparation: Enhanced Defense Financial Management Training Course (EDFMT).

**Next course in San Diego is  
21 – 25 Apr 2014.**

Here is the link:

<http://www.asmconline.org/educationtraining/classroom-training/enhanced-defense-financial-management-training-course/schedule/>

### CDFM MODULE 1 'ONLINE' DCO LUNCH & LEARN on 25 Mar 2014 at 1145 - 1245

This is an online 'interactive' session that will provide ASMC members the opportunity to review and prepare for the CDFM Module 1 test. We will review flashcards which can be used as a great training tool to reinforce your EDFMT training and lead to successful completion of the CDFM test.

**Please RSVP via email to [may.strickland@navsoc.socom.mil](mailto:may.strickland@navsoc.socom.mil).** At the end of the session I will send out a copy of the session slides. For current CDFMs, I encourage you to sign on and participate.

 **May Strickland, CDFM Chairperson**



**CDFM CPEs:  
50 minutes = 1 unit**

For the February luncheon, Josh from TEKSOUTH spoke for 18 minutes = .36 CPE

### NEWS from NATIONAL:

Does ASMC have all of your up-to-date information to be able to contact you this year?

Many members may have new addresses, phone numbers, emails, etc. that have not been updated in their ASMC Profile.

The most current contact information is needed for sending and delivering important messages to all ASMC members and CDFM certificants.

Please make sure your profile is currently up-to-date by logging in to your ASMC Profile and making any necessary changes today!!

Please visit the "[Update Profile](#)" page.

### QUIZ:

**Who is the ASMC National President?**

- A) Al Runnels
- B) Ken Suazo
- C) Marilyn Thomas
- D) Sherry Major



To receive a gift, molded from love and sacrifice, selected with care and tied up with all the excitement the giver has to offer, is indeed rare. They don't come along often, but when they do, cherish them.

➤ Erma Bombeck



## **ASK MAC!**

Mac,

*I am a financial analyst and am dabbling in the world of contracting. I'm not an expert by any means and am trying to learn the basics. I hear the terms PWS and SOW used and it seems to be interchangeable and I wondered if they were the same thing. Your help is needed.*

*Joe M. Amo*

Dear Joe,

Performance Work Statements (PWS) and Statement of Work (SOW) are not the same, although I've also heard them used as if they were. The Federal Acquisition Regulation (FAR), which governs acquisitions for the federal government, provides the following guidance:

Performance Work Statement is a statement of work for performance-based acquisitions that describes the required results in clear, specific and objective terms with measurable outcomes. Performance-based acquisition is structured around the results to be achieved as opposed to the manner by which the work is to be performed. In a PWS, the government tells the contractor what needs to be accomplished, not how to do it. The PWS has two mandatory features: (1) work stated in terms of outcomes or results, rather than methods of performance; and (2) measurable performance standards and a method of assessing contractor performance against those standards.

There is no definition in the FAR for a Statement of Work, or SOW. SOW is a term used by the Government to describe requirements in terms of detailed instructions to the contractor. The Government tells the contractor what we want accomplished and, in some instances, how the work should be done. By describing the work in such detail, the government essentially provides the preferred approach or solution to the problem

Another term that can be thrown into the mix is a Statement of Objectives (SOO). The Statement of Objectives is a government-prepared document that states the overall performance objectives. It is used in solicitations when the Government intends to provide the maximum flexibility to each offeror to propose an innovative approach.

As you can see they are not the same thing and although all are used in solicitations, each is used for a different purposes.

Thanks for a great question.

*Sincerely, Mac*





# AMERICAN SOCIETY OF MILITARY COMPTROLLERS San Diego Chapter COMMUNICATOR

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**PLEASE CONTACT THE PRESIDENT TO APPLY FOR ANY OF THE ABOVE VACANCIES!!**

## LUNCHEON NEWS:

The Board is working on a variety of new venues for upcoming luncheon meetings. Possibilities are, boxed lunches from Panera at a selected Navy conference room, at Miguel's, or Tender Greens. These venues will limit our luncheon attendance to 50 members.

Since there was so much interest on Excel tips and tricks at our last luncheon, and due to the technical difficulties, Teksouth Corporation will be the presenter again.

The meeting will be at the Bay View on April 23<sup>rd</sup>.

Training material is posted to the Teksouth website under: [www.teksouth.com/fmtools](http://www.teksouth.com/fmtools)



# TEKSOUTH

C O R P O R A T I O N



### MEMBERSHIP LINKS:

Join ASMC:

<http://www.asmonline.org/membership/join-renew/>

Update your Profile:

<http://www.asmonline.org/membership/edit-profile/>

Renew ASMC Membership:

<http://www.asmonline.org/membership/renew/>